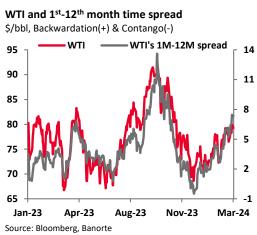
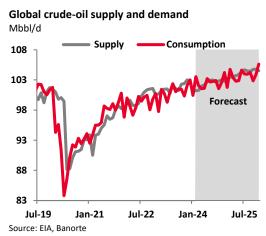
# **OPEC+: Output cuts will extend to mid-year**

- Yesterday, OPEC+ extended its <u>crude-oil output cuts</u> as widely expected by the market. The global supply restriction of ~2.2 Mbbl/d will remain in effect until 2Q24, aimed to support the stability and balance of crude-oil markets
- In more detail, these additional voluntary cuts were announced as follows: Saudi Arabia (1 Mbbl/d), Iraq (220 Kbbl/d), United Arab Emirates (163 Kbbl/d), Kuwait (135 Kbbl/d), Kazakhstan (82 Kbbl/d), Algeria (51 Kbbl/d), and Oman (42 Kbbl/d). In a similar fashion, Russia extended its cut of 471 Kbbl/d, which will derived from both production and exports, with a higher reduction in the former
- It is worth remembering that these adjustments are additional to the cuts of 2 Mbbl/d and 1.66 Mbbl/d determined in the October 2022 and April 2023 meetings, which were later extended until the end of 2024. Currently, the total reduction of the global supply is around 6 Mbbl/d
- The initial market reaction was positive with the main crude-oil benchmarks reaching their highest levels of 2024. Brent and WTI traded at 83.6 \$/bbl and 80.0 \$/bbl, respectively, equivalent to a YTD gain of 8.5% and 11.6% in the same order. As a result, crude-oil futures curves for these references trade in backwardation (spot prices higher than futures) signaling a deficit in the short-term. In particular, the WTI's 1M-12M spread rose to 4-month highs at 7.3 \$/bbl
- So far this quarter, Brent has traded within our estimated range of 70-85 \$/bbl, with an upward bias approaching the upper range and in line with <u>our view</u> of tighter balances during early 2024. On the one hand, the global economy remains relatively strong and energy agencies (e.g. EIA) forecast a deficit of 0.8 Mbbl/d this quarter. On the other hand, OPEC+ remains in favor supporting prices and avoiding a global surplus. Additionally, uncertainty about oil shipments continues as attacks to vessels in the Red Sea have intensified. This has increased both transit times and shipping costs for oil, limiting the flexibility of the crude-oil market to adapt to any supply disruption
- Finally, the next Joint Ministerial Monitoring Committee from OPEC+ will be held on April 3<sup>rd</sup>, while the Ministerial Meeting will take place on June 1<sup>st</sup> in Vienna with the aim of reviewing again the path for the crude-oil policy





March 4, 2024



Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com



**Santiago Leal Singer** Director of Market Strategy santiago.leal@banorte.com



Leslie Thalía Orozco Vélez Senior Strategist, Fixed Income and FX leslie.orozco.velez@banorte.com



www.banorte.com/analisiseconomico @analisis\_fundam

Winners of the awards as the best economic forecasters in Mexico by *LSEG* and *Focus Economics* in 2023





Document for distribution among the general public



Recent trade ideas			
Trade idea	P/L	Initial date	End date
Pay 1-year TIIE-IRS (13x1)	Р	Jan-12-24	Jan-19-24
2y10y TIIE-IRS steepener	L	Oct-13-23	Feb-23-24
Long positions in Mbono Dec'24	Р	Jun-16-23	Jun-22-23
Pay TIIE-IRS (26x1), receive 2-year SOFR	L	Aug-18-22	Oct-28-22
Pay 2-year TIIE-IRS (26x1)	Р	Feb-4-22	Mar-4-22
Tactical longs in Mbono Mar'26	Р	May-14-21	Jun-7-21
Receive 6-month TIIE-IRS (6x1)	Р	Dec-17-20	Mar-3-21
Long positions in Udibono Nov'23	L	Feb-11-21	Feb-26-21
Long positions in Mbono May'29 & Nov'38	Р	Sep-7-20	Sep-18-20
Long positions in Udibono Dec'25	Р	Jul-23-20	Aug-10-20
Long positions in Udibono Nov'35	Р	May-22-20	Jun-12-20
Long positions in Mbono May'29	Р	May-5-20	May-22-20
Tactical longs in 1- & 2-year TIIE-28 IRS	Р	Mar-20-20	Apr-24-20
Long positions in Udibono Nov'28	Р	Jan-31-20	Feb-12-20
Long positions in Udibono Jun'22	Р	Jan-9-20	Jan-22-20
Long positions in Mbono Nov'47	L	Oct-25-19	Nov-20-19
Long positions in Mbonos Nov'36 & Nov'42	Р	Aug-16-19	Sep-24-19
Long positions in the short-end of Mbonos curve	Р	Jul-19-19	Aug-2-19
Long positions in Mbonos Nov'42	L	Jul-5-19	Jul-12-19
Long positions in Mbonos Nov'36 & Nov'38	Р	Jun-10-19	Jun-14-19
Long positions in Mbonos Jun'22 & Dec'23	Р	Jan-9-19	Feb-12-19
Long floating-rate Bondes D	Р	Oct-31-18	Jan-3-19
Long CPI-linkded Udibono Jun'22	L	Aug-7-18	Oct-31-18
Long floating-rate Bondes D	Р	Apr-30-18	Aug-3-18
Long 20- to 30-year Mbonos	Р	Jun-25-18	Jul-9-18
Short Mbonos	Р	Jun-11-18	Jun-25-18
Long CPI-linkded Udibono Jun'19	Р	May-7-18	May-14-18
Long 7- to 10-year Mbonos	L	Mar-26-18	Apr-23-18
Long CPI-linkded Udibono Jun'19	Р	Mar-20-18	Mar-26-18
Long 5- to 10-year Mbonos	Р	Mar-5-18	Mar-20-18
Long floating-rate Bondes D	Р	Jan-15-18	Mar-12-18
Long 10-year UMS Nov'28 (USD)	L	Jan-15-18	Feb-2-18

P = Profit, L = Loss

Short-term tactical trades					
Trade Idea	P/L*	Entry	Exit	Initial Date	End date
Long USD/MXN	Р	19.30	19.50	Oct-11-19	Nov-20-19
Long USD/MXN	Р	18.89	19.35	Mar-20-19	Mar-27-19
Long USD/MXN	Р	18.99	19.28	Jan-15-19	Feb-11-19
Long USD/MXN	Р	18.70	19.63	Oct-16-18	Jan-3-19
Short USD/MXN	Р	20.00	18.85	Jul-2-18	Jul-24-18
Long USD/MXN	Р	19.55	19.95	May-28-18	Jun-4-18
Long USD/MXN	Р	18.70	19.40	Apr-23-18	May-14-18
Long USD/MXN	Р	18.56	19.20	Nov-27-17	Dec-13-17
Long USD/MXN	L	19.20	18.91	Nov-6-17	Nov-17-17
Long USD/MXN	Р	18.58	19.00	Oct-9-17	Oct-23-17
Short USD/MXN	L	17.80	18.24	Sep-4-17	Sep-25-17
Long USD/MXN	Р	14.40	14.85	Dec-15-14	Jan-5-15
Long USD/MXN	Р	13.62	14.11	Nov-21-14	Dec-3-14
Short EUR/MXN	Р	17.20	17.03	Aug-27-14	Sep-4-14

<sup>\*</sup> Total return does not consider carry gain/losses

P = Profit, L = Loss



Track of directional fixed-income trade recommendations							
Trade idea	Entry	Target	Stop-loss	Closed	P/L	Initial date	End date
Long Udibono Dec'20	3.05%	2.90%	3.15%	3.15%	L	9-Aug-17	6-Oct-17
5y10y TIIE-IRS steepener	28bps	43bps	18bps	31bps	$P^2$	15-Feb-17	15-Mar-17
5y10y TIIE-IRS steepener	35bps	50bps	25bps	47bps	Р	5-Oct-16	19-Oct-16
Long Mbono Jun'21	5.60%	5.35%	5.80%	5.43%	Р	13-Jul-16	16-Aug-16
Long Udibono Jun'19	1.95%	1.65%	2.10%	2.10%	L	13-Jul-16	16-Aug-16
Receive 1-year TIIE-IRS (13x1)	3.92%	3.67%	4.10%	$3.87\%^{1}$	Р	12-Nov-15	8-Feb-16
Long spread 10-year TIIE-IRS vs US Libor	436bps	410bps	456bps	410bps	Р	30-Sep-15	23-Oct-15
Receive 9-month TIIE-IRS (9x1)	3.85%	3.65%	4.00%	3.65%	Р	3-Sep-15	18-Sep-15
Spread TIIE 2/10 yrs (flattening)	230bps	200bps	250bps	200bps	Р	26-Jun-15	29-Jul-15
Long Mbono Dec'24	6.12%	5.89%	6.27%	5.83%	Р	13-Mar-15	19-Mar-15
Relative-value trade, long 10-year Mbono	(Dec'24) / f	flattening o	of the curve		Р	22-Dec-14	6-Feb-15
Pay 3-month TIIE-IRS (3x1)	3.24%	3.32%	3.20%	3.30%	Р	29-Jan-15	29-Jan-15
Pay 9-month TIIE-IRS (9x1)	3.28%	3.38%	3.20%	3.38%	Р	29-Jan-15	29-Jan-15
Pay 5-year TIIE-IRS (65x1)	5.25%	5.39%	5.14%	5.14%	L	4-Nov-14	14-Nov-14
Long Udibono Dec'17	0.66%	0.45%	0.82%	0.82%	L	4-Jul-14	26-Sep-14
Relative-value trade, long Mbonos 5-to-10	)-year				Р	5-May-14	26-Sep-14
Receive 2-year TIIE-IRS (26x1)	3.75%	3.55%	3.90%	3.90%	L	11-Jul-14	10-Sep-14
Receive 1-year TIIE-IRS (13x1)	4.04%	3.85%	4.20%	3.85%	Р	6-Feb-14	10-Apr-14
Long Udibono Jun'16	0.70%	0.45%	0.90%	0.90%	L	6-Jan-14	4-Feb-14
Long Mbono Jun'16	4.47%	3.90%	4.67%	4.06%	Р	7-Jun-13	21-Nov-13
Receive 6-month TIIE-IRS (6x1)	3.83%	3.65%	4.00%	3.81%	Р	10-Oct-13	25-Oct-13
Receive 1-year TIIE-IRS (13x1)	3.85%	3.55%	4.00%	3.85%		10-Oct-13	25-Oct-13
Long Udibono Dec'17	1.13%	0.95%	1.28%	1.35%	L	9-Aug-13	10-Sep-13
Receive 9-month TIIE-IRS (9x1)	4.50%	4.32%	4.65%	4.31%	Р	21-Jun-13	12-Jul-13
Spread TIIE-Libor (10-year)	390bps	365bps	410bps	412bps	L	7-Jun-13	11-Jun-13
Receive 1-year TIIE-IRS (13x1)	4.22%	4.00%	4.30%	4.30%	L	19-Apr-13	31-May-13
Long Udibono Jun'22	1.40%	1.20%	1.55%	0.97%	Р	15-Mar-13	3-May-13
Receive 1-year TIIE-IRS (13x1)	4.60%	4.45%	4.70%	4.45%	Р	1-Feb-13	7-Mar-13
Long Mbono Nov'42	6.22%	5.97%	6.40%	5.89%	Р	1-Feb-13	7-Mar-13
Long Udibono Dec'13	1.21%	0.80%	1.40%	1.40%	L	1-Feb-13	15-Apr-13
Receive 1-year TIIE-IRS (13x1)	4.87%	4.70%	5.00%	4.69%	Р	11-Jan-13	24-Jan-13
Receive TIIE Pay Mbono (10-year)	46bps	35bps	54bps	54bps	L	19-Oct-12	8-Mar-13
Spread TIIE-Libor (10-year)	410bps	385bps	430bps	342bps	Р	21-Sep-13	8-Mar-13
Long Udibono Dec'12	+0.97%	-1.50%	+1.20%	-6.50%	Р	1-May-12	27-Nov-12
Long Udibono Dec'13	+1.06%	0.90%	+1.35%	0.90%	Р	1-May-12	14-Dec-12

<sup>1.</sup> Carry + roll-down gains of 17bps

Track of the directional FX trade recommendations							
Trade Idea	Entry	Target	Stop-loss	Closed	P/L*	<b>Initial Date</b>	End date
Long USD/MXN	18.57	19.50	18.20	18.20	L	Jan-19-18	Apr-2-18
Long USD/MXN	14.98	15.50	14.60	15.43	Р	Mar-20-15	Apr-20-15
Short EUR/MXN	17.70	n.a.	n.a.	16.90	Р	Jan-5-15	Jan-15-15
Short USD/MXN	13.21	n.a.	n.a.	13.64	L	Sep-10-14	Sep-26-14
USD/MXN call spread**	12.99	13.30	n.a.	13.02	L	May-6-14	Jun-13-14
Directional short USD/MXN	13.00	12.70	13.25	13.28	L	Oct-31-13	Nov-8-13
Limit short USD/MXN	13.25	12.90	13.46			Oct-11-13	Oct-17-13
Short EUR/MXN	16.05	15.70	16.40	15.69	Р	Apr-29-13	May-9-13
Long USD/MXN	12.60	12.90	12.40	12.40	L	Mar-11-13	Mar-13-13
Long USD/MXN	12.60	12.90	12.40	12.85	Р	Jan-11-13	Feb-27-13
Tactical limit short USD/MXN	12.90	12.75	13.05			Dec-10-12	Dec-17-12
Short EUR/MXN	16.64	16.10	16.90	16.94	L	Oct-3-12	Oct-30-12



<sup>2.</sup> Closed below target and before the proposed horizon date due to changes in market conditions that have differed from our expectations.
P = Profit, L = Loss

<sup>\*</sup> Total return does not consider carry gain/losses

\*\* Low strike (long call) at 13.00, high strike (short call) at 13.30 for a premium of 0.718% of notional amount P = Profit, L = Loss

# **Analyst Certification.**

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Juan Carlos Mercado Garduño, Jazmin Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

## Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

## Last-twelve-month activities of the business areas.

**Grupo Financiero Banorte S.A.B. de C.V.,** through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

#### Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

#### Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

# Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

# **Determination of Target Prices**

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



# Directory Research and Strategy



Raquel Vázquez Godinez Assistant raquel.vazquez@banorte.com (55) 1670 – 2967



María Fernanda Vargas Santoyo Analyst maria.vargas.santoyo@banorte.com (55) 1103 - 4000 x 2586





Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and
Market Strategy
juan.alderete.macal@banorte.com
(55) 1103 - 4046



Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com (55) 5268 - 1694





Santiago Leal Singer Director of Market Strategy santiago.leal@banorte.com (55) 1670 - 1751



José Itzamna Espitia Hernández Senior Strategist, Equity jose.espitia@banorte.com (55) 1670 - 2249



**Leslie Thalía Orozco Vélez** Senior Strategist, Fixed Income and FX leslie.orozco.velez@banorte.com (55) 5268 - 1698



Juan Carlos Mercado Garduño Strategist, Equity juan.mercado.garduno@banorte.com (55) 1103 - 4000 x 1746

**Quantitative Analysis** 



Alejandro Cervantes Llamas Executive Director of Quantitative Analysis alejandro.cervantes@banorte.com (55) 1670 - 2972



José De Jesús Ramírez Martínez Senior Analyst, Quantitative Analysis jose.ramirez.martinez@banorte.com (55) 1103 - 4000



Andrea Muñoz Sánchez
Analyst, Quantitative Analysis
andrea.muñoz.sanchez@banorte.com
(55) 1103 - 4000



Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com (55) 1103 - 4043



Itzel Martínez Rojas Analyst itzel.martinez.rojas@banorte.com (55) 1670 - 2251



Lourdes Calvo Fernández Analyst (Edition) lourdes.calvo@banorte.com (55) 1103 - 4000 x 2611



Francisco José Flores Serrano
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com
(55) 1670 - 2957



Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com (55) 1103 - 4000



Marissa Garza Ostos Director of Equity Strategy marissa.garza@banorte.com (55) 1670 - 1719



Carlos Hernández García Senior Strategist, Equity carlos.hernandez.garcia@banorte.com (55) 1670 - 2250



Isaías Rodríguez Sobrino
Analyst, Fixed Income, FX and Commodities isaias.rodriguez.sobrino@banorte.com
(55) 1670 - 2144



Paula Lozoya Valadez Analyst, Equity paula.lozoya.valadez@banorte.com (55) 1103 - 4000



José Luis García Casales Director of Quantitative Analysis jose.garcia.casales@banorte.com (55) 8510 - 4608



Daniel Sebastián Sosa Aguilar Senior Analyst, Quantitative Analysis daniel.sosa@banorte.com (55) 1103 - 4000 x 2124



Katia Celina Goya Ostos Director of Economic Research, Global katia.goya@banorte.com (55) 1670 - 1821



Luis Leopoldo López Salinas Economist, Global luis.lopez.salinas@banorte.com (55) 1103 - 4000 x 2707



Víctor Hugo Cortes Castro Senior Strategist, Technical victorh.cortes@banorte.com (55) 1670 - 1800



Hugo Armando Gómez Solís Senior Analyst, Corporate Debt hugoa.gomez@banorte.com (55) 1670 - 2247



Gerardo Daniel Valle Trujillo Analyst, Corporate Debt gerardo.valle.trujillo@banorte.com (55) 1670 - 2248



Miguel Alejandro Calvo Domínguez Senior Analyst, Quantitative Analysis miguel.calvo@banorte.com (55) 1670 - 2220



Jazmin Daniela Cuautencos Mora Strategist, Quantitative Analysis jazmin.cuautencos.mora@banorte.com (55) 1103 - 4000

